

آگهی فراخوان مناقصه عمومی دو مرحله ای شماره RND-0318035-ME

تحت عنوان خريد كاتاليست CGH جهت ركتورهاي 3201,3202,3203

شرکت پالایش نفت امام خمینی(ره) شازند در نظر دارد تامین موضوع صدرالاشاره را از طریق مناقصه عمومی طبق اسناد مناقصه به تامین کننده واجد شرایط واگذار نماید. شرکتهای متقاضی می توانند جهت دریافت اطلاعات بیشتر و شرایط شرکت در مناقصه به سایت WWW.IKORC.IR مراجعه نمایند.

1- موضوع مناقصه:

الف) شرح مختصر:

مبلغ تضمین شرکت در فرآیند ارجاع کار(ریال)	مبلغ بر آورد(ریال)	تعداد	موضوع مناقصه	شماره مناقصه	ردیف
۲۹.۳۷۸.۰۰.۰۰	Y.A	۳۰۰ متر مکعب	كاتاليست CGH جهت ركتورهاى 3201,3202,3203	RND-0318035-ME	1

ب) تضمین مورد قبول شامل : ضمانتنامه بانکی / واریز وجه نقد / چک بین بانکی / چک تضمینی

ج) مناقصه گزار در رد یا قبول هر یک یا تمام پیشنهادها بدون آنکه محتاج به ذکر دلیل باشد مختار است.

۲) کلیه اشخاص حقوقی واجد شرایط میتوانند مطابق تاریخ های ذیل جهت دریافت اسناد استعلام ارزیابی به آدرس اینترنتی فوق الذکرمراجعه نمایند و پس از دریافت اسناد و مطالعه آن ، مستندات ارزیابی کیفی را در قالب لوح فشرده در مهلت مقرر به آدرس ذیل ارسال نمایند. بدیهی است پیشنهاد هایی که با شرایط مندرج در فراخوان اختلاف داشته وارسال مدارک مناقصه از سوی متقاضیان بعد از مهلت مقرر قابل پذیرش نمی باشد. پس از ارزیابی کیفی از متقاضیان تائید شده جهت ادامه فرآیند مناقصه دعوت بعمل خواهد آمد.

٣) مهلت دریافت اسناد:

۳-۱- مهلت دریافت اسناد استعلام ارزیابی کیفی: روز شنبه مورخ ۱۴۰۳/۱۱/۱۳

۳-۲- مهلت ارسال پاسخ استعلام ارزیابی کیفی: روز پنج شنبه مورخ ۱۴۰۳/۱۱/۱۸

۴) نام و نشانی دستگاه مناقصه گزار:اراک، کیلومتر ۲۰جاده بروجرد-دو راهی شازند- شرکت پالایش نفت امام خمینـی (ره)شـازند- اداره تـدارکات کالا- واحد مناقصات-اتاق ۱۱۸

تلفن تماس:۳۳۴۹۲۸۴۰و ۳۳۴۹۲۸۴۰–۸۸۶

فكس: ۳۴۱۶۶۲۴۳-۸۶ يا ۳۴۱۶۶۲۴۳

روابط عمومي شركت يالايش نفت امام خميني (ره)شازند

آخرین مهلت اعلام آمادگی ۱۴۰۳/۱۱/۱۳ (از طریق فاکس یا ایمیل)

* آخرین مهلت تحویل CD مدارک ارزیابی کیفی پایان وقت اداری روز پنج شنبه ۱۴۰۳/۱۱/۱۸ اعلام مـی گـردد (از طریق پست)

آدرس یست الکترونیکی PROCUREMENT@IKORC.IR شماره تائیدیه فاکس و ایمیل 384-874-486



شركت بالايش نفت امام خميني (ره) شازند (سهامي عام)

شركت /فروشكاه محترممناقصه عمومي دو مرحلهاي شماره: RND-0318035-ME

لطفاً به منظور انجام ارزیابی کیفی آن شرکت / فروشگاه ، طبق جداول ومحاسبات پیوست مدارک ومستندات ذیل را ارائه فرمایید:

1- جهت ارزيابي توان مالي

الف: مدارک مورد نیاز جهت ارزیابی حداقل یکی از موارد ذیل:

۱-الف: ماليات متوسط سالانه پرداخت شده (برگ تشخيص/ قطعي ماليات عملكرد ۱۰ سال اخير).

۲-الف : فروش یکسال گذشته (لیست خریداران شامل نام خریدار ،شرح کالا،مبلغ کالا)مستند به قراردادها و اسناد فروش با صورت های مالی تأیید شده.

۳-الف :ماليات متوسط سالانه مستند به اسناد ماليات هاى قطعى و على الحساب پرداخت شده .

۴-الف: حداكثر تائيديه كتبي اعتبار از طرف بانكها.

۵-الف :دارائیهای ثابت.

٤-الف متوسط بيمه سالانه(براي قراردادهاي پيمانكاري).

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٢- جهت ارزيابي حسن سابقه / مشتريان قبلي / تضمين كيفيت و تضمين خدمات محصولات مدارك ذيل مورد نياز است :

الف :کیفیت کالای مورد نظر (ارائه مدارکی مبنی بر فروش کالای مورد نظر به خریداران/ ارائه مدارکی مبنی بر تطابق مشخصات فنی ارائه شده از سوی فروشنده با کالای مورد نظر)

ب: ارائه استانداردها وگواهی تضمین کیفیت ساخت کالای مورد نظر فروخته شده (در صورت موجود بودن)

ج: ارائه مدارک مربوطه در خصوص دارا بودن نمایندگی

د: ارائه تائیدیه کالای فروخته شده

۳- جهت ارزیابی تجربی مدارک ذیل مورد نیاز است:

الف: ارائه اساسنامه شركت يا يروانه كسب

ب: ارائه شماره اقتصادی اکد ملی



تاريخ:

شرکت پالایش نفت امام خمینی (ره) شازند (سهامی عام) فرم ارزیابی تأمین کنندگان *کیکونونگی ایکونوکی کا*لا

مناقصه عمومي دو مرحلهاي شماره : RND-0318035-ME نام شركت:

تحت عنوان: خرید کاتالیست CGH جهت رأکتور های 3701،3704 ۳۲۰۲،۳۲۰۳

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۳۰ (A+C)+ %۴ امتیاز کل ۶+۲۷+۱۸ =۵۱		فرمول امتیازنامین کننده		مدارک حسن سابقه و مدارک تجربه و سوابق مربوط	

مناقصه عمومي دو مرحلهاي شماره: مناقصه عمومي دو مرحلهاي شماره: RND-0318035-ME

 ۴ - قیمت تراز شده به نحوه زیر محاسبه میگردد و تعیین برنده پس از بررسی قیمت تراز شده انجام خواهد شد:

$$L = \frac{100 \times C}{100 - [i \times (100 - t)]}$$

L= قيمت تراز شده

C = قیمت پیشنهادی (درج شده در پاکت قیمت)

t = امتیازکل فنی بازرگانی (بین حداقل امتیاز فنی بازرگانی قابل قبول تا صد)

مشخصات فني و اطلاعات مربوط به خريدار: RND-0318035-ME

مقدار	واحد	شرح کالا	رديف
٣٠٠	متر مكعب	كاتاليست CGH جهت ركتورهاي 3201,3202,3203	1

الزامات انرژي:

حداکثر دماهای ورودی راکتور به شرح جدول زیر باشد:

حداکثر دمای EOR	حداکثر دمای SOR	
200 °C	160 °C	راكتور ٣٢٠١
295 °C	265 °C	راکتور ۳۲۰۲
370 °C	340 °C	راكتور ٣٢٠٣

ضریب تاثیر جهت قیمت تراز شده: 4.4

حداقل امتياز پيشنهادات فني قابل قبول: ٧٠

مناقصه عمومی دو مرحلهای شماره: مناقصه عمومی دو مرحلهای شماره: RND-0318035-ME

 ۴ - قیمت تراز شده به نحوه زیر محاسبه میگردد و تعیین برنده پس از بررسی قیمت تراز شده انجام خواهد شد:

$$L = \frac{100 \times C}{100 - [i \times (100 - t)]}$$

L= قیمت تراز شده

C= قیمت پیشنهادی (درج شده در پاکت قیمت)

i = ضریب تاثیر (بین ۱۰۰ تا ۰.۴)

t = امتیازکل فنی بازرگانی (بین حداقل امتیاز فنی بازرگانی قابل قبول تا صد)

*آخرین پیشنهاد فنی تائید شده برنده مناقصه ضمیمه برگ مشخصات فنی جدول فوق الذکر میگردد و فروشنده موظف است نسبت به تحویل کالا مطابق آن اقدام نماید/ RND-0318035-ME

TECHNICAL SPECIFICATIONS & PROCUREMENT CRITERIA FOR CGH CATALYSTS

محل مهر خریدار:

محل مهر فروشنده:

TECHNICAL SPECIFICATIONS & PROCUREMENT CRITERIA FOR PRIME G CATALYSTS

- 1. Definition
- 2. Introduction
- 3. Prequalification Criteria
- 4. Process Description
- 5. Feed Specification
- 6. Catalyst Performance
- 7. Operating Constraints
- 8. Scope of Services
- 9. Evaluation Criteria
- 10. Guarantees

Section 1: Definition

- Buyer: shall mean Imam Khomeini Oil Refining Co. (hereinafter referred as IKORC), incorporated and existing under the laws at Islamic Republic of Iran is located at 20Km.Broojerd Road-Arak-Iran.
- Supplier: shall mean any supplier/vendor who shall be the responsible for the supply of catalyst.
- CGH: Cracked Gasoline Hydrotreating unit was originally designed and licensed by Axens with two sections and 3 reactors to process 50500 BBL/day of high sulphur gasoline containing 1.2%wt feed sulfur with the guaranteed outlet specification of 10 ppm.
- Purchase order, P.O means the binding agreement between Buyer and catalyst Supplier for the supply of CGH catalyst and additional services as described in the "Purchase Order Documents".

Section 2: Introduction

- The technical specification is being released for procurement of suitable catalysts for Cracked Gasoline Hydrotreating Unit for Imam Khomeini Oil Refinery.
- The feed basis, terms of reference, product yields & qualities, general description, constraints definition, scope of supply & services, scope of work, performance guarantees and penalties etc. are outlined in the subsequent sections of the document.
- The Product quality and yield pattern and Hydrogen consumption should be submitted with the technical bid.
- Consider the following limited tender for purchasing the required catalyst including technical services and training as clarified in the following specifications.
- The feed basis, terms and conditions of reference, product yields & qualities, general description, constraints definition, scope of supply & services, scope of work, performance guarantees and penalties etc. are outlined in the subsequent sections of the document.
- The product quality and yield pattern and hydrogen consumption to be submitted with the technical bid.

Section 3: Pre-Qualification Criteria (PQC)

3.1 Technical Criteria

3.1.1 The Supplier shall be a catalyst manufacturer and must have supplied catalyst(s) for similar Cracked Gasoline Hydrotreating (CGH) units to any refinery in Iran or in a country other than the location of their manufacturing plant in the immediate preceding 10 months from the date of this tender. Reference details including the copies of the purchase order must be attached.

- 3.1.2 The catalyst supplier shall provide a references list regarding successful and satisfactory performance of the offered catalyst(s) for the desired hydrotreatment process in units operating under similar conditions with equivalent or higher guaranteed performance in Iran or outside the country where the manufacturing plant is located. IKORC may at its discretion seek the performance details of the Supplier's catalyst(s) from end users with similar plants who are using the same catalyst(s), which is offered to IKORC. In the event that non-satisfactory performance feedback is received, the catalyst(s) offered shall be deemed technically disqualified, and the offer shall not be considered for further evaluation. The references of catalyst must have completed successful operation. Reference details including the feed/products quality specifications, operating conditions, catalyst performance reports, and a copy of the purchase order must be attached.
- **3.1.3** IKORC may at its discretion seek the performance details of the supplier's catalyst(s) from end users with similar plants using the same catalyst(s) offered to IKORC. In the event that non-satisfactory performance feedback is received, the catalyst(s) offered shall be deemed technically disqualified, and the offer shall not be considered for further evaluation.

3.2 General Points

- **3.2.1** IKORC reserves the right to extend the due date of tender, accept or reject any tender in part or in full, without assigning any reason whatsoever.
- **3.2.2** Each package shall be labeled to indicate the hazardous nature, brief handling procedure and precautions to be followed.
- **3.2.3** A certificate of analysis for physical and chemical properties and standard Test methods must be provided with each batch of supply.
- **3.2.4** On receipt of the product, samples will be drawn for testing at IKORC's laboratory and if found to be in accordance with our specifications, the same shall be accepted.

- 3.2.5 The bidder shall submit detailed information along with the offer regarding the direct and/or indirect impact of their products on people, equipment, environment, and material. Material Safety Data Sheets (MSDS) must be submitted with the technical bid.
- **3.2.6** The material shall be packed in compliance with the regulations, in weatherproof, shipment-worthy eco-friendly packaging, labeled to clearly indicate the item description, hazardous nature (if applicable), and precautions/care to be taken.
- 3.2.7 Offers and all correspondence must be in English language only.
- **3.2.8** The commercial terms offered by the bidder should be firm, clear and specific as the tenders will typically be finalized without seeking further clarification.
- **3.2.9** Selected bidder has to confirm free replacement will be done if the supplied material rejected.
- **3.2.10** After documents evaluation, visiting catalyst production plant and at least three similar reference units would be necessary for final technical approval.
- **3.2.11** The vendor must acknowledge that the catalyst will be loaded at a time determined by IKORC. Guarantees will remain valid from the first introduction of feedstock.
- **3.2.12** Spent catalysts generated after the end of their run (EOR) should be safe for disposal as per international safety standards. The catalyst vendor must provide detailed procedures for the unloading and disposal of spent catalysts, including MSDS documentation.
- 3.2.13 The inspection and technical approval of the catalyst must follow these steps:
- After completing the production of the catalyst shipment (in a maximum of three shipments, each shipment for each reactor), the entire quantity of one type of catalyst must be prepared and stored in the warehouse of the manufacturing company. In the presence of representatives from the buyer and supplier, and following the defined standard sampling method, the catalyst shall be sampled and

sealed by the buyer's representative. All costs related to the buyer's presence at the production plant and sampling shall be the responsibility of the supplier.

- The sample prepared by the supplier shall be transported to the destination country, and after the seal verification by the buyer, it is sent to a trusted laboratory for necessary analysis. The buyer will bear the cost of testing.
- After the technical analysis results and review are determined by IKORC's experts, and in the event of technical approval and written notification to the supplier, the goods will be shipped to Iran, and payments will be made upon receipt of required documentation in accordance with the contract.
- The inspection may also be conducted by a third-party inspector at the buyer's discretion and at the supplier's expense.
- The analysis tests for each type of catalyst and their final technical approval will inly be conducted once the entire shipment of that specific type of catalyst has been delivered in buyer's warehouse. If discrepancies are found between analysis results of the delivered shipment and the technical specifications of the catalysts_ such as density, LOI or other parameters provided in the technical proposal of the tender documents_ that result in any additional costs being incurred by buyer company, compensation will be made in accordance with the regulations outlined in the contract.

Section 4: Process Description

This process unit is licensed by Axens, This Cracked Gasoline Hydrotreating process is designed to process 50,500 BPSD of gasoline from Fluidized Catalytic Cracking (FCC) unit.

The design objective of the Cracked Gasoline Hydrotreating unit is to reduce the combined gasoline sulfur level while minimizing octane loss through olefin hydrogenation. The sulfur content of Light Cracked Gasoline (LFRCG) and

Desulfurized Heavy Cracked Gasoline (HFRCG) is reduced to minimal levels, and octane loss (RONC) is limited to a maximum of 2.0.

Cracked Gasoline Hydrotreating unit utilizes AXENs' Prime G+ process. Prime G+ is a process for hydrodesulfurization of cracked gasoline which includes the following major sections:

- Selective Hydrogenation Unit (SHU) section where diolefins are selectively hydrogenated and light sulfur compounds are converted into heavier sulfur compounds. The hydrogenation reactions take place in a fixed- beds reactor at elevated pressure 27 barg in the presence of a catalyst consisting of alumina with nickel and molybdenum oxides.
- Splitter section where the combined gasolines including light cut and heavy cut gasolines are separated into light low sulfur cut and a heavy cut that needs further desulfurization.
- Hydrodesulfurization section (HDS) where the heavy cut is selectively hydrodesulfurized before being stabilize. The hydrodesulfurization reactions take place in two fixed-bed reactors in series at a pressure 22.9 barg in the presence of two types of catalysts: one based alumina with cobalt and molybdenum oxides and other based alumina with nickel oxide.

This unit is also designed for in-situ catalyst regeneration and the activity of catalyst is recovered by burning the coke using mixture of steam and air in SHU reactor and mixture of nitrogen and air in HDS reactors.

The aim of this "OPERATING MANUAL" is to provide the operation staff with the necessary background and information to understand how the process works, how to prepare the unit for start-up, how to operate it and shut it down. It also explains how to prevent or correct operation upsets. Special procedures for catalyst handling and treatment prior to start-up as well as the relevant list of analyses and specific safety recommendations are also included.

Section 5: Feed Specification:

5.1 Design case:

The catalyst supplied shall be capable of processing and guaranteeing the highsulfur gasoline having the following range of feed Specification

Table - 1	Feed S	peci	fication

	Unit	Design Feed	Test Method
Capacity	BPSD	50500	
Flow rate	m³/h	334.6	
Density @ 15°C	kg/m3	756.7	ASTM D-1298
Sulphur total	ppm wt	1000 (Max 1200)	ASTM-D 2622
Mercaptans	ppm wt	200	UOP 163
Br Number	gBr/100 gr	-	ASTM-D 1159
Diene Value	mg/g	2	UOP 326
RON		91.7	ASTM-D 2699
MON		79.9	ASTM-D 2699
P	%vol	20.6~29.5	ASTM-D 6839
0	%vol	34.1 (Max 43)	ASTM-D 6839
N	%vol	9.3	ASTM-D 6839
Α	%wt	27.1 (Max 32)	ASTM-D 6839
RVP	kpa	55	ASTM-D 323
Nitrogen	wtppm	40 (60 Max)	ASTM D-4629
Benzene	vol %	< 1.0	ASTM D-6839 or 6277
Existing gums	mg/100 ml	3	ASTM D381
Distillation			
IBP	°C	37	
5%vol	°C	47	
10%vol	°C	54	
30%vol	°C	74	ASTM-D86
50%vol	°C	102	
70%vol	°C	138	
90%vol	°C	185	
95%vol	°C	207	
FBP	°C	221	

[✓] Catalyst supplier to provide the impact on the guarantee on change in feed parameter in the form of correlations and/or graph.

[✓] Feed properties which are not provided in this tender and estimated by

vendor and may be critical otherwise to indicate the same in the offer.

5.2 Design and operating conditions of CGH

The unit operates with three reactors with a total catalyst volume of approximately 300 m3.

The design and present operating conditions of the unit are provided below.

It should be noted that temperatures mentioned for the inlet of reactors at SOR and EOR represent maximum temperature.

5.3 Unit Capacity:

Feed Rate: 50500 bbl/day

Turn Down Ratio: 50 % of design throughout

5.4 Operating conditions:

Fresh Feed Rate, M ₃ /Hr	343.6
R-3201 LSHV, 1/Hr	4
R-3202 LSHV, 1/Hr	4
R-3203 LSHV, 1/Hr	3
SHU Section H ₂ /HC Ratio, N M ₃ / S M ₃	10.3
HDS Section H ₂ /HC Ratio, N M ₃ / S M ₃	350

 SHU Section Make-up Gas, NM₃/Hr
 3456.4(SOR)/4032.3(EOR)

 HDS Section Make-up Gas, NM₃/Hr
 5986.7(SOR)/6970.6(EOR)

SHU & HDS sections Make-up Gas H₂ Purity, Mol% 93.74 Recycle Gas H₂ Purity, Mol% 90.45

Feed Surge Drum (V- 3201)

Pressure, Barg 3.5
Temperature, °C 40

Reactor (R-3201)

Reactor Feed Oil, M₃/Hr 343.6

Make Up Gas, N M₃/Hr 3456.4(SOR)/4032.3(EOR)

Inlet Pressure, Barg 27

Inlet Temperature, °C 160(SOR)/200(EOR)

Max. Catalyst Temperature, °C	217
Max. Reactor Delta T, °C	22
Max Reactor Delta P, Bar	2

Outlet Temperature, °C 182(SOR)/217(EOR)

Reactor (R-3202)

 Reactor Feed Oil, Ma/Hr
 293.9(SOR)/292.2(EOR)

 Make Up Gas, N Ma/Hr
 5986.7(SOR)/6970.6(EOR)

 Recycle Gas, N Ma/Hr
 91246(SOR)/89865.7(EOR)

Inlet Pressure, Barg 22.9

Inlet Temperature, °C 265(SOR)/295(EOR)

Max. Catalyst Temperature, °C315Max. Reactor Delta T, °C20Max Reactor Delta P, Bar1.5

Outlet Temperature, °C 284(SOR)/315(EOR)

Reactor (R-3203)

Reactor Feed Oil, Ma/Hr 293.9(SOR)/292.2(EOR)

Inlet Pressure, Barg 19.6

Inlet Temperature, °C 340(SOR)/370(EOR)

Max. Catalyst Temperature, °C373Max. Reactor Delta T, °C3Max Reactor Delta P, Bar1

Outlet Temperature, °C 343(SOR)/373(EOR)

Separator Drum (V-3204)

Pressure, Barg 15 Temperature, °C 50

Amine Absorber(V-3206)

 Inlet Pressure, Barg
 15

 Inlet Temperature, °C
 50

 OVHD Pressure, Barg
 14.4

 OVHD Temperature, °C
 53

 Bottom Pressure, Barg
 14.7

 Bottom Temperature, °C
 51

Rich Amine Degasing Drum (V-3210)

Pressure, Barg 6 Temperature, °C 51

Recycle Compressor K.O. Drum(V-3207)

Pressure, Barg	14.1
Temperature, °C	53

Recycle Gas Compressor (C-3201)

Suction Pressure, Barg 14.1
Suction Temperature °C 53
Discharge Pressure, Barg 24.3
Dicharge Temperature °C 118

Splitter(V-3202)

Inlet Pressure, Barg 5.1

Inlet Temperature, °C 153(SOR)/159(EOR)

OVHD Pressure, Barg 4.8

OVHD Temperature, °C 84(SOR)/86(EOR)

Bottom Pressure, Barg 5.3

Bottom Temperature, °C 201(SOR)/202(EOR)

Splitter Reflux Drum(V-3203)

Pressure, Barg 4
Temperature, °C 40

Stabilizer (V-3208)

Inlet Pressure, Barg 6.8

Inlet Temperature, °C 155(SOR)/156(EOR)

OVHD Pressure, Barg 6.8

OVHD Temperature, °C 131(SOR)/132(EOR)

Bottom Pressure, Barg

Bottom Temperature, °C 206(SOR)/207(EOR)

Stabilizer Reflux Drum(V-3209)

Pressure, Barg 6 Temperature, °C 40

5.5 Make-up Gas quality:

SHU make-up hydrogen is supplied from a PSA unit. The quality of the make-up hydrogen is detailed in the following table.

Table - 2 Quality of SHU make-up Hydrogen

Composition	mol %
Hydrogen	99.9 (min: 94)
CO+CO2	Max 15 mol ppm

HDS make-up hydrogen is supplied from the OCT unit. The quality of the make-up hydrogen is detailed in the following table.

Table - 3 Quality of HDS make-up Hydrogen

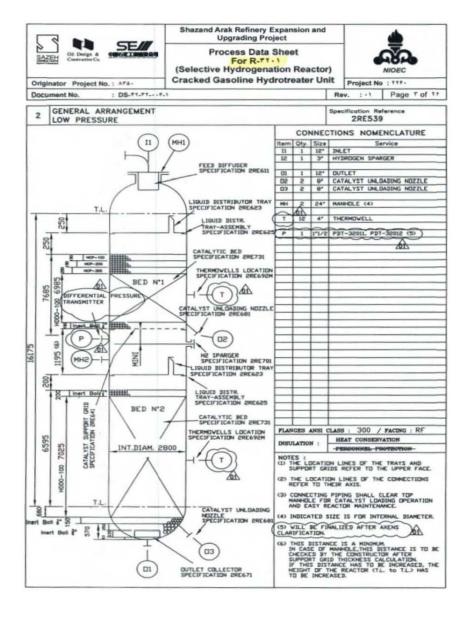
Composition	mol %
H2	93.74
C1	2.37
C2	2.22
C3	1.07
C4 C5+	0.43
C5+	0.17

Reactor Details

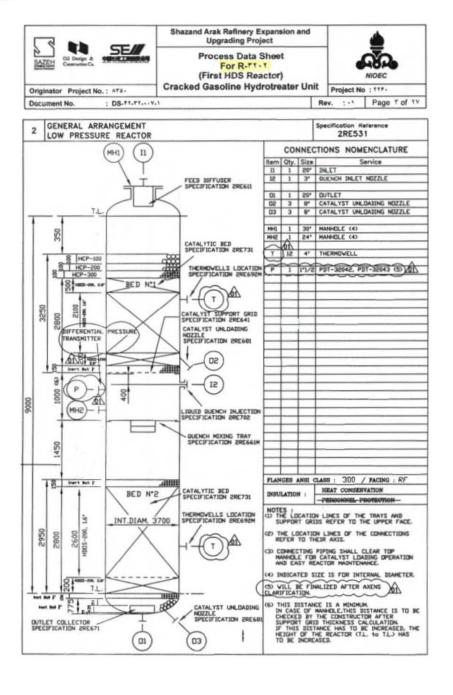
CGH unit consists of three Reactors namely R-3201&2&3. The details are as follows.

5.6 Reactor Mechanical and Process details:

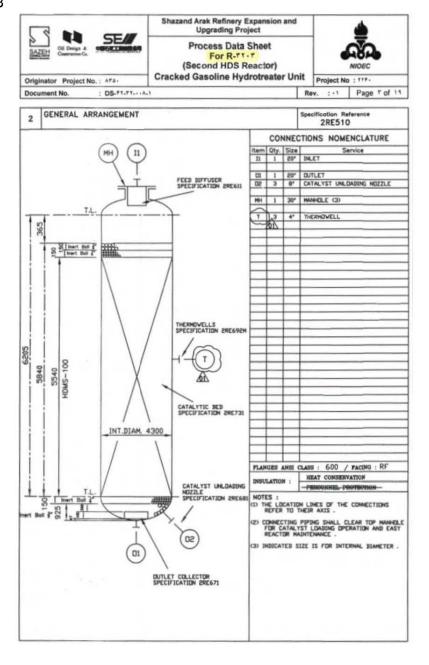
R-3201



R-3202



R-3203



6 Catalyst Performance

6.1 Catalyst Requirement

Catalyst type and quantity must meet the following requirements:

- 1. The catalyst must handle fresh feed rate as mentioned in Section 5.
- 2. The offered catalyst must have a proven commercial performance record of at least 10 years in operation.
- 3. The vendor must ensure that the available emergency depressurizing system in the CGH unit is capable of handling any runaway reaction.
- 4. The Vendor must ensure that the proposed catalyst is capable to operate well in this unit and is capable of handling any runaway reaction and RGC trip scenarios.
- 5. A detailed Particle Size Distribution (PDS) for all type of catalysts must be provided and guaranteed by catalyst manufacturer.
- 6. Catalyst fine which is catalyst particle with smaller length than 1.6mm must be less than 0.5wt% and guaranteed by catalyst manufacturer.

6.2 Required Information and Documentation

Catalyst type and quantity must meet the following requirements. The catalyst's vendor must provide the following information:

- 1. Reactors' temperature profile in cycle life.
- 2. Total H2Consumption.
- 3. H2/HC Ratio.
- 4. Total & first cycle Life of the catalyst (guarantee).
- 5. Maximum sulfur content of products (guarantee).
- 6. Maximum nitrogen content of products (guarantee).
- 7. Maximum olefin of product (guarantee).
- 7. Maximum RON decrease of product (guarantee).
- 8. Surface area of catalyst.
- 9. Bulk density of catalyst.
- 10. Total pore volume of catalyst.
- 11. Bulk& Side Crush strength of catalyst.

- 12. Catalyst length size distribution& Average length of the catalyst.
- 13. Attrition Loss.
- 14. LOI of catalyst.
- 15. Abrasion resistance.
- 16. Catalyst fine content.
- 17. Cumulative metal poison limit of catalyst.
- 18. Active metals content of catalyst.
- 19. Performance and cycle length guarantees.
- 20. Technical service (including training and technical support).
- 21. User reference list; reference units must have similar feed & can be visited.
- 22. Catalyst supplier shall stand guarantee for yield, product specification, reactor pressure drop and catalyst life.
- 23. Certificate of analysis.
- 24. QCP, QA and QC certificates.
- 25. Filling the following tables as per your catalyst design.
- 26. The offered catalyst must have a proven commercial performance record of at least 4 years in operation.

6.3 Format for submission of yield pattern:

Vendors must submit the yield pattern figures strictly as per the following format in the technical bid for design case.

Table – 4 Product Yield pattern

FEED STREAMS	SOR	EOR	PRODUCT STREAMS	SOR	EOR
	Wt%	Wt%		Wt%	Wt%
Feed	100	100	H2S		0:
SHU H2 Consumption, Wt%			NH3		
HDS H2 Consumption, Wt%			Fuel gas		
			LCG		
			HCG		
Total			Total		ez.
First Cycle Lenghth, m3 of feed/kg o	f Catalyst				

6.3 Product Quality

Vendors must submit product quality data in the technical bid for the design case, strictly following the format provided below.

6.3.1 products limitation:

Table - 5 Gasoline products limitation

Characteristics	Unit	specifications
Total Sulfur in recombined product	ppm	< 10
RON loss through Prime-G unit		< 2.0
MON loss through Prime-G unit		< 0.6
MAV of HDS feed	%	<2
RSH of LCG (C₅~80°c)	ppm	<1

Regarding two products of LCG (C_5 -80°c) and HCG (80°c -221°c) are separated in the distillation column (V-3202) from R-3201 outlet based on std. D86.

6.3.2 products Specification:

Gasoline (HCG+LCG) yield must be ≥ 99 Wt% by wt.

- i) Gasoline (HCG+LCG) Sulphur (including RSH) < 10 ppm
- ii) Gasoline (HCG+LCG) Diolefine = Trace
- iv) Gasoline (HCG+LCG) RON decrease <2

However, vendor must specify the estimated above qualities.

6.4 First Cycle Catalyst Guarantee

6.4.1 The catalyst must be designed to meet the guaranteed quality, product yield and specifications for a minimum period of 4 years as the first cycle of operation, while processing according to the feed specifications without regeneration and with a total catalyst life of minimum 10 years.

- 6.4.2 However, the vendor must specify and guarantee the estimated first cycle length.
- **6.4.3** The Vendor must specify the cycle length in case CGH unit operates at 10 ppm of product Gasoline.

6.5 Ultimate cycle life Guarantee

The catalyst vendor must provide an ultimate cycle life guarantee of at least 10 years with a minimum of one in-situ regeneration. However, the vendor must specify and guarantee the estimated ultimate cycle length.

6.6 Performance Guarantee Test Run

- 6.6.1 To establish the above performance guarantees, test runs will be conducted either with the design feedstock or with feedstock having similar characteristics to those of the design feedstock. The performance guarantee test run for the catalyst will be conducted within the first 3 months from the date of injection of fresh feed after catalyst loading.
- 6.6.2 The catalyst will be accepted by IKORC only if the guarantees specified by the vendor and IKORC are met in the PGTR.
- 6.6.3 Catalyst supplier shall provide details, any procedures, special conditions required for conducting performance guarantee run. The analysis obtained from IKORC KORC laboratory will be considered final. These methods must comply with normal practice.
- 6.6.4 The test run commences when the units are operating under stable conditions and should be conducted for a period of 72 to 120 consecutive hours based on feed availability. Based on mutually agreed and jointly collected measurements during the test run, Catalyst supplier and IKORC will evaluate the results of the test run to confirm conformity with the performance guarantees.

7 Operating Constraints

The following operating constraints of the CGH unit must be considered by the vendor while designing the catalyst and providing guarantees.

- Maximum Skin Temp. of Heater is 385 ° C
- Maximum reactor bed outlet temperature allowed in R-3201 is 325 °C
- Maximum reactor bed outlet temperature allowed in R-3202 is 350 °C
- Maximum reactor bed outlet temperature allowed in R-3203 is 373 °C
- Maximum recycle gas actual flow including quench and make up gas is 23018
 KG/H.
- Maximum HDS H2 Make Up availability is 6.97 Knm3/hr.
- Maximum SHU H2 Make Up availability is 4.43 Knm3/hr.

8 Scope of Services:

Vendor must provide the following services:

8.1 Scope of Supply & Services

- i) Supply of necessary catalysts & graded bed as required. Vendor must mention each type of catalyst requirement separately.
- ii) If Active catalyst to be loaded with dense loading machine, supply and service of dense loading machine and dense loading technician are within catalyst vendor's scope. These services shall be part of catalyst supply proposal.
- iii) Vendor should assist by deputing expert engineers during catalyst loading, startup assistance and Performance Guarantee Test Run (PGTR) activities.
- iv) In case IKORC requires more than 20 days vendor's service for this activity, the vendor must quote per-time rates in price bids for services needed at the site, these rates will not be considered for the evaluation of offers.
- v) Vendor must indicate stabilization period required to attain SOR (Start of Run) condition after feed is taken and catalyst sulfiding is completed.

- vi) Vendor must certify and sign various stage-wise documentary clearances during catalyst loading and reactor box up after inspection.
- vii) Catalyst supplier shall also provide a certificate of worthiness after the successful completion of the catalyst loading, prior to the first start-up with the catalyst.
- viii) Vendor must specify the recommended in-situ regeneration method/technique for each proposed catalyst.
- ix) Vendor should provide operating parameters for other modes of operation (design & check cases).
- x) Vendor must provide periodic evaluation of catalyst performance on quarterly basis for CGH unit and offer technical assistance for trouble shooting arising in the until the catalyst is in use, even after the guarantee period exceeds. Necessary data enabling the above will be furnished by IKORC.
- xi) Vendor shall provide necessary technical support in analyzing spent catalyst and related subject as requested by IKORC within two months.
- xii) Vendor must provide to visit of vendor's factory for minimum four refinery expert at time of catalyst production.

8.2 Data / Documents to be submitted with the offer

Following information must be submitted as a part of the technical offer (as per the following tables format):

- a. Minimum Information to be furnished in the Technical Proposal is defined in this section. The metric system of units shall be followed for all information.
- b. Catalyst-wise: name, type, size, density, average bulk density, bed height, active site metal content (oxide basis) (wt%), crushing strength, surface area, pore volume, catalyst pore size distribution, attrition loss, loss on ignition (ASTM UOP954), and the properties of each catalyst with their standard methods of measurement.
- c. Vendor has to mention DMDS required for sulfiding in kilograms, including contingency quantity.

- d. Catalyst supplier must submit all the details and technical information including data with respect to Process Guarantees, duly signed and complete in all respects, along with the offer.
- e. Catalyst supplier must provide both the estimated values and guaranteed values at SOR and EOR.
- f. Catalyst supplier must provide necessary procedure and loading diagram for the loading the catalyst in IKORC's reactors.
- g. Catalyst supplier must provide information on the following key operating parameters at SOR/EOR, as a minimum, in the proposal for all cases.
 - Overall mass balance including hydrogen consumption.
 - Reactor yield.
 - Temperature/pressure at inlet and outlet of each bed.
 - > Pressure drops across each bed.
 - Weighted Average Bed Temperatures (WABT) for each bed.
 - > Hydrogen partial pressure.
 - > LHSV/WHSV.
 - > Recycle gas to oil ratio.
 - Recycle gas & Quench gases in each bed expressed as Nm3/Hr.
 - Energy Consumption to achieve highest activity performance of catalyst as Kcal/hr.
- h. The vendor must specify SOR/EOR inlet & WABT temperatures and indicate the catalyst deactivation rate at the design charge for the design feed.
- i. The composition of each proposed catalyst, including reactive metal content, must be provided. The reactor loading diagram, indicating catalyst grading and support balls, must also be provided.
- j. The Vendor must quote catalyst quantity as packed basis in kilograms and mention volume in cubic meters(m3).
- Vendor to specify method of hydro-treating catalyst loading.

- m. Catalyst must handle turndown operations with fresh feed at 50% of design throughput without impacting radial spread temperature.
- n. Precautions and emergency procedures to be followed during start-up, normal operation, upsets, and turnarounds must be specified.
- o. Information regarding catalyst poisons.
- p. Catalyst packing, handling, storage, loading & unloading procedure.
- q. Detailed Catalyst Performance monitoring calculations/procedure.
- r. Catalyst reaction chemistry.
- s. Detailed pre-wetting and pre-sulfiding procedure.
- t. Reference list of units where the catalyst has been in operation. Catalyst without proven one-year commercial experience is not acceptable.
- u. All necessary technical information or the operating parameters that affect the catalyst performance i.e., SOR & EOR conditions with respect to temperature, temperature rise, reactor pressure drop, product yield, product quality, etc.
- v. Signed Statement of Deviations as per the tender documents.
- w. Vendor should note that catalyst will be loaded at a time determined by IKORC.
- x. Vendor must provide catalyst technical details/ Material Safety Data Sheet and manufacturers specification with the bid documents / manufacturers certificate of analyses incorporating all properties given in the specifications for each batch supplied.
- y. Catalyst / Catalyst support material must be packed suitably in air-tight polyethylene bags in good condition / steel drums / sacks and placed on heavy-duty pallets.
- z. Spent catalyst generated after EOR should be safe for disposal as per international Safety standards. Vendor shall specify the standard.
- aa. Vendor to indicate the total H2 requirement for the feed composition and also indicate Chemical Hydrogen consumption & Dissolved Hydrogen consumption separately.

- bb. Vendor to indicate the estimated variation in inlet temperature of Beds, WAB, hydrogen consumption, and product qualities with respect to change in design case feed properties.
- cc. Vendor to provide their catalyst deactivation details/WABT curve with respect to time for design case.
- dd. Vendor to mention the list of documents required by vendor from IKORC at various stages.
- ee. The catalysts that consume lower energy to achieve the highest performance during the operating period will receive a higher technical score in this section.
- ff. Catalyst LOI (at 500° for 1 hour) wt% must be less than 4 wt.%. In the case of higher LOI from the mentioned range (4%), the makeup catalyst must be provided by supplier without any extra expenses.
- hh. The supplier is obliged to hold training courses and arrange visits to production catalyst units in international companies for at least 20 experts introduced by the buyer during the contract implementation period.
- ii. The supplier must send the catalyst production to the buyer after signing the contract. As per the buyer's decision, the production catalyst samples of the production companies may be tested in a pilot set-up in the presence of the production refinery experts and according to the operational condition requested.
- jj. The supplier must give Catalyst Reference List for this catalyst in similar unit with a similar feed, which has been in operation. The list should include the refinery's feed flow rate, unit capacity, number of catalyst activity service years, feed specification, product performance, reactor condition, refinery address, and contact information.
- kk. Bidders are required to submit 1 Kg sample of Main/Active Catalyst to IKORC. The sample is required to be submitted before the due date of tender. Offer, without the sample is liable to be rejected.

Table – 6 Data Information (R-3201/3202/3203)
(It must be filled for each reactor in a separate table)

MANUFACTURE		CATALYST NAME		
		COMPANY NAME	,	
		FACTORY ADDRESS & E-MAIL		
c	CATALYST CHARACTERICS *		UNIT	DATA
		INLET		
	SOR	DT		
INLET TEMP.		WABT	*0	
INLET TEMP.	EOR	INLET	*C	
		DT		
		WABT		
	SOR	INLET		
INLET		MAX ALLOWABLE DP		
PRESS.	EOR	INLET	bar	
		MAX ALLOWABLE DP		
H2 TO HC VOL. F	H2 TO HC VOL. RATIO (MIN)			
Chemical H2 CONSUMPTION		SOR	Nm3/M3	
(MIN PURITY 99VOL%)		EOR	Nm3/M3	
LHSV		1/h		
WHSV		1/h		

	CATALYST PHYSICAL PROPERTIES *		
CATALYST	CATALYST HEIGHT IN REACTOR	mm	
QUANTITIES	CATALYST VOLUME	m3	
FORM			
COLOR			
DIAMETER		mm	CALIPER
LENGTH		mm	CALIPER
Particle Size Distribution		mm	E 726
SURFACE AREA		m2/g	D3663
PORE VOLUME		cm3/g	D6761
BULK DENSITY		kg/m3	D4164
CRUSH STRENGTH		N/mm	D6175
LOI (at 500 for 1 hour)		wt.%	UOP 954
, and the second se	CATALYST CHEMICAL PROPERTIES *		
A -45 M-4-1 C44		wt%	E1621
Active Metal Content (Oxide Basis)		wt%	E1621
(Oxide Basis)		wt%	E1621
CATALYST POISON		ppb wt%	
RESTRICTIONS		ppb wt%	
		ppb wt%	
(max. limit values in feed)		ppb wt%	
(max. milit values in reed)		ppb wt%	
TYPE OF LOADING	aller		
TOTAL LIFE, GUARANTEED		year	
FIRST CYCLE LIFE, GUARAN	TEED	year	
NO. OF REGENERATION			
	TIME NEED FOR EACH REGENERATION	hr	
REGENERATION	REGENERATION GAS		
	PRESSURE AT HIGH-SEPARATOR	bar	
	MAX REACTOR INLET TEMP.	°C	
CONDITIONS	MAX BED TEMP.	°C	
	INLET REACTOR OXYGEN CONTENT	vol%	
	ANALYSIS INSTRUMENT REQUIREMENTS		

GUARD CATALYST	GUARD HEIGHT IN REACTOR	mm	
QUANTITIES GUARD VOLUME			
FORM	*		
DIAMETER		mm	CALIPER
LENGTH			CALIPER
SURFACE AREA	m2/g	D3663	
PORE VOLUME			D6761
BULK DENSITY			D4164
CRUSH STRENGTH			D4179
Active Metal Content		wt%	E1621
		wt%	E1621

Table -8 Product Specification

PRODUCTIVITY	UNIT	Test Method	LCG	HCG
Density @ 15°C	kg/m ³	ASTM D-1298		
YIELD	Wt%			
IBP	°C			
5%vol	°C	1 -		
10%vol	°C			
30%vol	°C	1 -		
50%vol	°C	ASTM-D86		
70%vol	°C			
90%vol	°C	1 -		S.E.
95%vol	°C	1 – –		
FBP	°C			
T. N	ppm wt	ASTM D4629		
T. S	ppm wt	ASTM-D 2622		
Mercaptans	ppm wt	UOP 163		
Br Number	gBr/100 gr	ASTM-D 1159		
Diene Value	mg/g	UOP 326		
RON		ASTM-D 2699		
MON		ASTM-D 2699		
Benzene	%vol	ASTM D-6839 or 6277		
Р	%vol	ASTM-D 6839		
0	%vol	ASTM-D 6839		
N	%vol	ASTM-D 6839		
Α	%wt	ASTM-D 6839		
MAV	%wt	IFP 9407		φ.
RVP	kpa	ASTM-D 323	·	
Nitrogen	wtppm	ASTM D-4629		
Existing gums	mg/100 ml	ASTM D381		

9 Evaluation Criteria

9.1 The commercially offer must be equal with the following formula

L=(100*C)/(100-(i*(100-t)))

L = equal price

C = offer price

t = technical privilege Base on table 7 (for accepted must be t > 70)

i = coefficient effect (for catalyst i = 0.4)

9.2 offer not meeting guarantees mentioned in the section 10 is liable to be rejected.

Table - 9 Selection Criteria

Tend	er :CGH Catalyst	Tender NO.: RND-					
No.	Criterion of technical assessment	Weight percent coefficient	Special criteria	Description of details	Attached		
1	OPERATING COST	30					
2	LIFE OF CATALYST	20	*				
3	PRODUCTIVITY OF CATALYST	20	98-				
4	CATALYST PROPERTY	10					
5	TECHNICAL SUPPORT	10					
6	REFERENCE LIST	10	*				
NO.	Description of d	etails	20. 1039		Privilege		
1	OPERATING COST						
	including:1) inlet of bed Temp. 2) H2/HC Ratio 3) Hydro	ogen consumption 4)	energy co	nsumption	Attached form		
2	LIFE OF CATALYST	, ,	- 01				
	Catalyst Life including: 1) first cycle Life 2) Total life			17	Attached form		
3	PRODUCTIVITY OF CATALYST						
	Quality & Productivity: 1) Total Sulfur 2) RSH 3) OLEFINE % 4) DIOLEFINE % 5) Yield% Attack						
4	CATALYST PROPERTY	17 17 17 10 12 11 11 12 1	5, 11010	-70			
7							
-	CATALYST PROPERTY including: 1) Physical property 2)Chemical Property						
5	TECHNICAL SUPPORT						
	Technical Consulting: 1) Technical Support 2) Guaranto	ee Agreement			Attached form		
6 REFERENCEE LIST							
	provide references regarding successful and satisfactory performance Attached form						
Obli	gations			33:7			
No.	Desc	ription					
1	Guarantee of Section 10						
2	Visit of vendors Factory at time of production						
Expl	anation						
	n technical privilege is 70 (t > 70)						
	efficient effect for catalyst i = 0.4						
	ecial criteria: the criteria that if not get fully privilege,	offer not acceptable	•				
4- Th	e commercially offer must be equal with the following	formula					
	L=(100*C)/(100-	-(i*(100-t)))					
	, , , , ,	(- (200 4)))					
L = e	qual price C = offer price						

i = coefficient effect (for catalyst i = 0.4)

t = technical privilege (for accepted must be t > 70)

Table -10 technical privilege forme

Attached form: technical privilege						
	Effectiveness			2 1 211 11		Effectiveness
Objective (%) or Objectiv		Sub-Objective		(%) on SUB-Objective		
		Reactors Inlet Temperature &Energy Consumption (SOR/EOR)		40		
Operating	30	LHSV/WHSV 1		10		
Cost		Chemical H2 Consumption 20		20		
		H2/HC ratio		30		
Catalyst	20	Guaranteed Cycle Le	ength (Total Life)	60		
Life	20	First cycle life		40		
			Total Sulfur	10		
		LCG	RSH	5		
		200	OLEFINE	10		
	20		DIOLEFINE	10		
			RON	5		
Products			Yield	10		
Products			Total Sulfur	10		
		нсс	RSH	10		
		HCG	OLEFINE	10		
			DIOLEFINE	5		
			RON	5		
			Yield	10		
		Performance Guarantee		30		
Technical	20	Technical Service		20		
Support		User Reference List		50		
	10	Physical Property	Surface Area	20		
			Crushing Strength	15		
Catalyst			Bulk Density	15		
Property			Total Pore Volume	15		
		Chamical Branasta	Active Metal Content	25		
		Chemical Property	Catalyst Poison	10		

10 Guarantees

Catalyst supplied by the vendor shall be subject to the following guarantee conditions.

IKORC expects following guarantees to be met by the catalyst vendor for a fresh feed rate of 334.6 M3/hr. Minimum guarantees to be met for any feed specification within range mentioned.

Materials must be guaranteed against manufacturing defects, materials, workmanship and design for the duration of first cycle life. Warranty for replacement of material / accessories should be provided free of charge at our premises. The above guarantee/warranty will be without prejudice to the certificate of inspection or material receipt note issued by us in relation of the materials.

10.1 Minimum Yield Guarantees:

Gasoline (HCG+LCG) yield must be ≥ 99 wt%. However, vendor must specify and guarantee the estimated yield.

10.2 Minimum Product Quality Guarantees:

Product Gasoline (HCG+LCG) must meet following minimum requirement quality:

- i) Total Sulphur (including RSH) < 10 ppm
- ii) Diolefine = Trace
- iv) Gasoline (HCG+LCG) RON decrease <2

However, the vendor must specify the estimated values for above qualities.

10.3 Turndown Guarantees:

The targeted guaranteed turndown ratio is 50% of design feed for the unit. The turndown test run shall be for a period of 48 hours on continuous basis of operation, producing on-specification products with design feedstock. As per IKORC's

prerogative, a turndown capacity test run or minimum possible capacity test run shall be carried out. However, it will be carried out within 6 months of start-up.

10.4 Pressure drop Guarantee:

- i. The catalyst supplier must provide the estimated pressure drop.
- ii. The catalyst supplier must give maximum pressure drop guarantee in the beds of reactor. Guarantee includes reactor internals also.

10.5 Catalyst life/Cycle length Guarantees:

First cycle length shall be a minimum 4 years at design feed and a total catalyst life at least 10 years in operation. As the vendor will specify SOR / EOR inlet temperature, WABT temperature, and pressure drop across the reactor, they must specify catalyst deactivation rate/curve for the design case.